

Hotel Operations Competition Score Sheet

Judge: _____

Team # _____

Sales & Marketing Scenario:

Analyze a case study in Sales & Marketing. Students will have 15 minutes to prepare case and an additional 5 minutes to present case analysis.

Score (Circle one)

5 –All 4-Most 3-Some 2-Few 1-None

Presentation Skills	5	4	3	2	1
Realistic Solution to Scenario	5	4	3	2	1
Team Participation (All)	5	4	3	2	1
Answered All Questions	5	4	3	2	1
Team's Professionalism and Timeliness	5	4	3	2	1

Total Team Score _____

Additional Comments