

SOUDER, BETANCES & ASSOCIATES, INC.

"Strengthening the World of Work Through Leadership, Coaching, Mentoring and Diversity Intelligence"

www.betances.com



The Art of Leading Transformation at GCC

**2016 Transformation Leadership Academy** 

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved.



The Art of Leading Transformation at GCC

Process and Content Reflections: Bams and Ahas and Reading Insights



# **COMPONENT VII**

**Facilitating Transformation** 

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved



The Art of Leading Transformation at GCC

# **Communication is Key**

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved.



The Art of Leading Transformation at GCC

# Communication is key to Transformation!

Take the Time to:
Concentrate for Precision and Focus
Converse to Clarify
Consider Different Perspectives
Compare and Contrast in Search of Best Practices
Collaborate to Co-Create
Coordinate for Effectiveness
Celebrate Breakthroughs



# Rules for Transformational Engagement

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved



The Art of Leading
Transformation at GCC

Rules for Transformational Engagement

- 1.Be Authentic.
- 2.Be Flexible.
- 3.Be Reflective.
- 4.Be Transparent.
- 5.Be Collaborative.
- 6.Be Accountable.

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved.



The Art of Leading
Transformation at GCC

Levels of Involvement and Planning





Pitfalls to Avoid, Goals to be Achieved

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved



The Art of Leading Transformation at GCC

Pitfalls to Avoid, Goals to be Achieved

 Assuming that your direct report status prohibits you from challenging your supervisors to do the right thing



#### Pitfalls to Avoid, Goals to be Achieved

2. Failing to share and discuss resources for targeting underperformance with team members

© Copyright 2016. Souder, Betances and Associates, Inc. All rights resen



They're not the students strolling across the bucolic liberal arts campuses where their grandfathers played football. They are first-generation college students—children of immigrants and blue-collar workers—who know that their hopes for success hinge on a degree. But college is expensive, unfamiliar, and intimidating. Inexperienced students expect tough classes and demanding, remote faculty. They may not know what an assignment means, what a score indicates, or that a single grade is not a definitive measure of ability. And they certainly don't feel entitled to be there. They do not presume success, and if they have a problem, they don't expect to receive help or even a second chance.



#### The Art of Leading Transformation at GCC

#### Pitfalls to Avoid, Goals to be Achieved

3. Avoiding conflicting perspectives when searching for answers to implement new solutions to persistent problems



### Pitfalls to Avoid, Goals to be Achieved

 Using the phone messaging system as a substitute for your human voice when colleagues or students call to inquire about services under your purview

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserve



#### The Art of Leading Transformation at GCC

#### Pitfalls to Avoid, Goals to be Achieved

5. Claiming that your quest is for transformation while failing to align your public with your private face

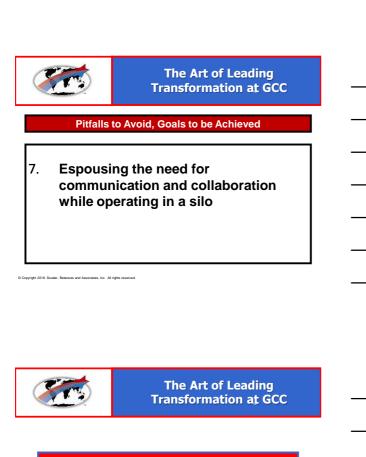
© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved



#### The Art of Leading Transformation at GCC

#### Pitfalls to Avoid, Goals to be Achieved

6. Caring more for your paperwork than for your "peoplework"



Dealing with Organizational Impediments and Difficult People

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved.



The Art of Leading Transformation at GCC



Always apply the 3 before 1 Principle.





Discipline don't Punish.



The Art of Leading Transformation at GCC



Avoid practicing a Double Standard, be Consistent.



The Art of Leading Transformation at GCC



Don't use Culture as an Excuse.





Don't assume malice even when harmful things are done.



The Art of Leading Transformation at GCC



Assume that in small island cultures, everything you say in confidence will be revealed. Be principle-centered.



The Art of Leading Transformation at GCC



Welcome critical feedback for continuous improvement



Learning from the Best and the Worst for Ethical Transformational Leadership Exercise

# **Exercise Instructions**

- Think of someone you have worked for/reported to who put into practice one or more of the principles of transformation. They got it right!
- 2. Think of someone who violated these same principles. They got it wrong!
- 3. What steps will you take to emulate the first and avoid the second?



The Art of Leading Transformation at GCC

People learn more from hearing about what you did wrong and fixed, than from being told what not to do wrong in the first place.



### **PRAXIS ASSIGNMENTS**

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved



The Art of Leading Transformation at GCC

Praxis Assignment 1: "Unfinished Business with Members of your Academy Work Team

Applying Strategies for Facilitating Transformation from the HI Case Study Exercise

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved.



The Art of Leading Transformation at GCC

# **Exercise Instructions**

- 1. Get together with your Academy team cohort.
- 2. Revisit the team underperformance that you reported on as having the lowest score in the group exercise we conducted at the end of Week 1.
- Discuss strategies used in the case study and determine how some of these strategies might be applied to moving your underperformance toward optimum performance (score of 5).



#### **Exercise Instructions**

- 4. Specifically identify actionable opportunities that your team will implement to address this particular underperformance and efforts you will facilitate as a group to foster the development of a transformational culture in your area of responsibility.
- Outline a plan of action that you will work to implement with your team as part of your showcase for when we meet in September for Week 3 of the Academy.





The Art of Leading Transformation at GCC

Praxis Assignment 2: "Talk the Talk" as a GCC Transformation Champion

Engaging with colleagues in the T-Zone Exercise

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserve



The Art of Leading Transformation at GCC

# **Exercise Instructions**

- Have purposeful, deliberate, precise and focused essential conversations with at least two (2) colleagues individually, and two (2) groups of at least three team members each in your area of responsibility on <a href="https://www.ncbertal.org/why-ncbertal-ncb
- Make sure to apply the 7 T's in your T-Zone discussions.



#### **Exercise Instructions**

- Document your discussions. Identify the highlights and follow-up to do's as a result of your "talking the talk".
- Identify obstacles or challenges that you experienced while engaging in these discussion about transformation with your colleagues.
- 5. What actionable opportunities became apparent to you as a result of this championing transformation activity?

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserve



The Art of Leading Transformation at GCC

Praxis Assignment 3: Lead Transformation in your Work Unit aka "Walk the Talk"

Analyzing Underperformance and Discovering Actionable Opportunities Exercise

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserved



The Art of Leading Transformation at GCC

# **Exercise Instructions**

- 1. Facilitate T-Zone Meetings with your work teams.
- 2. Make sure to apply the 7 T's and transformation principles in your T-Zone discussions.
- Examine data indicators tied to an area of underperformance and together explore the "story behind the numbers".
- Apply the Root-Cause Analysis strategy to discover actionable opportunities.



#### **Exercise Instructions**

- Determine what opportunities can be addressed immediately and what require further coordination and a more comprehensive long-term strategy.
- Secure buy-in from decision-makers for short-term actions.
- 7. Communicate to all concerned.
- 8. Implement actions.
- Document Process to Report during Praxis Showcasing in Week 3 (September 2016).

© Copyright 2016. Souder, Betances and Associates, Inc. All rights reserve



The Art of Leading Transformation at GCC

These assignments are an integral part of the GCC Transformation Leadership Academy and are required in order to receive a Certificate of Completion.